# MONTHLY SALES & RENT REPORT

TEMPT (60) SALES (Charge Manual Processing Section (1998) (Charge Manual Proce			Мау			2019							LAST ·12· MONTHS		( June '18 -			
Fishermans   Fis	TENANT		SALES			Rent					SALES	•		Rent		_		
Alloto's (Springerly Mars Faracesch') Francesch')   6,70			FIGUEDM			(over Minimum)	KENI	(Over Prior Yr.)	г эч.гцр	bei Sq.Ft.		(Over Prior Yr.)	Rent	(over Minimum)	RENT	(Over Prior Yr.)	Sq.Ft.	Sq.Ft.
Capurto's formerly Mama Famescale / Famescale   4,986   29,989   1-19%   7,200   6,503   13,783   1-19%   47.57   3.21   2.516 2.44   -9%   89,000   90,128   179,28   -9%   610,18   1.19   1.00   1.	RESTAURANTS - FULL SERVICE		FISHEKIVI.	AN S WH	AKF	J												
Capurto's formerly Mama Famescale / Famescale   4,986   29,989   1-19%   7,200   6,503   13,783   1-19%   47.57   3.21   2.516 2.44   -9%   89,000   90,128   179,28   -9%   610,18   1.19   1.00   1.	Alioto's	6,270	823,356	-9%	18,385	35,134	53,519	-9% 1	31.32	8.54	9,603,887	-11%	220,618	403,637	624,255	-11%	1531.72	99.56
Cashlagnolais 9,107 0 1-00% (r) 22-48 0 22-48 0 0 00 0 2-44 1,952.395 2-7% 286.978 1,463 28.841 0% 21-438 29-48 1 1,952.395 2-7% 286.978 1,463 28.841 0% 21-438 29-48 1 1,952.395 2-7% 287.395 0% 147.99 107.19 107.	Capurro's (formerly Mama Franceschi / Franceschi)		203,903	-16%			13,763	-16%	47.57		2,615,244	-9%		90,128	176,528	-9%	610.18	
D & G CQ, (Lou's Blue)  D & G	Castagnola's			-100% (1)			,				, ,							
Nick's Lighthouse	D & G Co.(Lou's Blue)	2,120	267,395	-8%	14,005	4,044	18,049	-8% 1	26.13	8.51	3,118,500	-3%	167,756	59,479	227,235	0%	1470.99	107.19
Nick's Lighthouse	Herrington Tavern dba Fisherman's Grotto #9	18,796	0	-100% (1)	27,990	0	27,990	0%	0.00	1.49	3,693,464	* (6)	335,878	8,187	344,065	*	196.50	18.31
Sabella & La Torre	Nick's Lighthouse		425,899				27,684	-15% 1	90.30	12.37	5,297,166	-1%		316,409	344,322	-1%	2,366.92	153.85
Scorals   12,421   1,084,115   2-%   20,709   48,526   69,235   2-%   867, 57   12,842,940   7-%   248,507   573,621   822,128   7-%   1017,87   66.19	340 Jefferson, LLC (formerly Pompei's Grotto)	4,140	201,308	-20%	10,830	2,759	13,589	-20%	48.63	3.28	2,601,952	-16%	129,957	53,415	183,372	-13%	628.49	44.29
SFO Forecast, Inc. (Porto) SFO proceast, Inc. (Porto) SFO process, Inc. (Porto) SFO proceast, Inc. (Porto) SFO proceast, Inc. (Porto) SFO process, Inc. (Porto) SF	Sabella & La Torre	2,236	421,665	-11%	2,479	24,929	27,408	-11% 1	88.58	12.26	5,072,874	-7%	29,745	299,988	329,733	-7%	2,268.73	147.47
SFS39, file. (formerly Franciscan Restaurum) 4, 1,449 4,1025,289 4,278 5,100, 1,100% (r) 4,1279 5,100, 1,100% (r) 5,1279 5,100, 1,100% (r) 5	Scoma's	12,421	1,064,115	-2%	20,709	48,526	69,235	-2%	85.67	5.57	12,642,940	-7%	248,507	573,621	822,128	-7%	1017.87	66.19
SFS39, file. (formerly Franciscan Restaurum) 4, 1,449 4,1025,289 4,278 5,100, 1,100% (r) 4,1279 5,100, 1,100% (r) 5,1279 5,100, 1,100% (r) 5	SFO Forecast, Inc.(Portco)	7,430	558,405	-14%	5,375	32,317	37,692	-14%	75.16	5.07	7,393,550	-5%	64,499	434,565	499,064	-5%	995.09	67.17
Hefrington Tavern dea Tarantino's 7,153 0 100% (1) 12,279 0 12,279 0 1,72 1,401,485 147,349 915 148,284 9% 195,39 20,73 50,105,115 23% \$16,218 \$216,540 \$332,758 11% 569,181,706 7% \$2,114,310 \$2,782,067 \$34,896,377 7% .		12,143	1,025,269	-22%	32,392	36,910	69,302	-22%	84.43	5.71	13,758,279	-11%	388,710	540,260	928,970	-11%	1133.02	76.50
DUIDING FOOD & BEVERAGE  Boudin Properties, Inc. Boudin Properties, Inc. Boudin Properties, Inc. Boudin Properties, Inc. Boudin Bakery & Cafe 4,400 297,614 -5% 7,715 19,070 267,785 -6% 6,681 -6,692 -7,785 -7,895		7,153	0	-100% (1)	12,279	0	12,279	0%	0.00	1.72	1,401,485	-32%	147,349	915	148,264	-9%	195.93	20.73
Boudin Properties, Inc.  19891 2,022,123 1-1% 41,667 81,402 123,087 0% 101.66 6.19 27,685,976 3% 500,004 1,209,292 1,709,296 3% 1391.88 85.93 Boudin's Bakery & Café 4.00 297,614 4-8% 7.715 19,070 26,785 -8% 67,04 6.09 3,999,962 -8% 91,967 269,030 359,997 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 11,287 11	SUBTOTAL:		\$4,991,315	-23%	\$176,218	\$216,540	\$392,758	-11%	-	-	\$69,151,706	-7%	\$2,114,310	\$2,782,067	\$4,896,377	-7%		-
Boudin Properties, Inc.  19891 2,022,123 1-1% 41,667 81,402 123,087 0% 101.66 6.19 27,685,976 3% 500,004 1,209,292 1,709,296 3% 1391.88 85.93 Boudin's Bakery & Café 4.00 297,614 4-8% 7.715 19,070 26,785 -8% 67,04 6.09 3,999,962 -8% 91,967 269,030 359,997 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 81.82 1,709,296 117,287 -8% 909,08 11,287 11	OTHER FOOD & REVERAGE																	
Boudin's Bakery & Café		10001	2 022 422	10/	44 667	94 420	102.007	00/ 1	01.66	6 10	27 695 076	20/	E00.004	1 200 202	1 700 206	20/	1201.00	05.03
Frances Chu (The Crab Station)  927 117,287 -32% 943 6,881 7,624 -32% 126.52 8.22 1,645.590 -23% 11,314 95,648 106,962 -23% 1775.18 115.38 Guardino's Souvenir & Gift 1.824 85,685 -17% 1.235 4.635 5,870 -15% 46.98 3.22 1,139.307 -32% 14.822 62.532 77,354 -31% 624.62 42.41  SUBTOTAL:  SUBTOTAL:  SEXCURSIONS/TRANSPORTATION  Blue & Gold Fleet  S929 676,493 -15% 32,646 21,743 54,389 -15% 11.41 0.92  Abraham Pedicabs dba Cabrio Taxi  Golden Gate Pedicab  S110 -10% 300 217 517 -10% 53,046 3.3%  S110 -10% 300 217 517 -10% 53,046 3.3%  SUBTOTAL:  SUBTOTAL:  SEXCURSIONS/TRANSPORTATION  Blue & Gold Fleet  S929 676,493 -15% 32,646 21,743 54,389 -15% 11.41 0.92  Blue & Gold Fleet  Abraham Pedicabs dba Cabrio Taxi  Golden Gate Pedicab  S110 -10% 300 217 517 -10% 53,046 3.3%  S110 -10% 300 217 517 -10% 53,046 3.3%  S110 -10% 3,000 2.237 5.837 -25%	· · ·				,	,					, ,		,					
Guardino's Souvenir & Gift 1,824 85,685 -17% 1,235 4,635 5,870 -15% 46,98 3.22 1,139,307 -32% 14,822 62,532 77,354 -31% 624,62 42,41 SUBTOTAL: \$\$2,522,710 -4% \$\$51,559 \$\$11,806 \$\$163,366 -4% \$\$34,470,836 -1% \$\$617,106 \$\$1,635,602 \$\$2,253,609 -2%	,	,	- ,-			*	,				, ,							
SUBTOTAL:  \$2,522,710	` ,					,	,							,				
EXCURSIONS/TRANSPORTATION  Blue & Gold Fleet 59292 676,493 -15% 32,846 21,743 54,389 -15% 11.41 0.92 8,744,355 -11% 391,756 340,894 732,650 -9% 147.48 12.36 Abraham Pedicabs dba Cabrio Taxi 2,608 40% 200 61 261 40% 34,269 12% 2,400 1,336 3,736 12% Golden Gate Pedicab 51,770 -10% 300 217 517 -10% 53,046 -31% 360,00 2,237 5,837 -25% Henriquez, Reinaldo 143 -12% 20 0 0 20 4% 2,116 -6% 240 45 285 -10% Pedicab/K.Saggers 5,102 -26% 240 270 510 -26% 58,840 -16% 2,880 3,422 6,302 12% SUBTOTAL: \$689,516 15% \$333,406 \$22,292 \$\$5,698 15% \$8,892,626 11% \$400,876 \$347,935 \$748,811 9% \$\$\$\$\$FAIL SHOPS  Portoc/The Wharf Store (formerly Coast Marine & I 20,915 191,717 -2% 11,541 1,743 13,285 -2% 9,17 0,64 2,295,315 -2% 138,496 37,116 175,613 1% 109,74 8,40 Frank's Fisherman's Supply 8,183 60,347 5% 4,614 1,421 6,035 5% 7,37 0,74 745,736 -5% 50,824 24,856 75,680 4% 91,13 9,25 100,10 (10,14) 8,400 (10,		1,024	,		,	,							,		· · · · · · · · · · · · · · · · · · ·			
Blue & Gold Fleet 5929 676,493 -15% 32,646 21,743 54,389 -15% 11.41 0.92 8,744,355 -11% 391,756 340,894 732,650 -9% 147.48 12.36 Abraham Pedicabs dba Cabrio Taxi 2,608 -40% 200 61 261 -40% - 34,269 -12% 2,400 1,336 3,736 -12% - 54,260 - 34,269 -12% 2,400 1,336 3,736 -12% - 54,260 - 34,269 -12% 3,600 2,237 5,837 -25% - 54,260 - 34,269 -12% 3,600 2,237 5,837 -25% - 54,260 - 34,269 -12% 3,600 2,237 5,837 -25% - 54,260 - 34,269 - 34,26	COBTOTAL.		<b>\$2,022,710</b>	-470	Ψ01,000	Ψ111,000	ψ100,000	-470	-	-	<b>404,470,000</b>	-170	φοιτ,του	ψ1,000,002	ΨΣ,200,003	-2/0	-	_
Blue & Gold Fleet 5929 676,493 -15% 32,646 21,743 54,389 -15% 11.41 0.92 8,744,355 -11% 391,756 340,894 732,650 -9% 147.48 12.36 Abraham Pedicabs dba Cabrio Taxi 2,608 -40% 200 61 261 -40% - 34,269 -12% 2,400 1,336 3,736 -12% - 54,260 - 34,269 -12% 2,400 1,336 3,736 -12% - 54,260 - 34,269 -12% 3,600 2,237 5,837 -25% - 54,260 - 34,269 -12% 3,600 2,237 5,837 -25% - 54,260 - 34,269 -12% 3,600 2,237 5,837 -25% - 54,260 - 34,269 - 34,26	EVOUDO ONO (TO AMODO DE ATION																	
Abraham Pedicabs dba Cabrio Taxi Golden Gate Pedicab Golden Gate G																		
Golden Gate Pedicab Henriquez, Reinaldo Henriq		59292							11.41	0.92	, ,						147.48	12.36
Henriquez, Reinaldo Pedicab/K.Saggers SUBTOTAL:  RETAIL SHOPS Portco/The Wharf Store (formerly Coast Marine & I) Frank's Fisherman's Supply Hoppe, Arthur Fortco, Inc./ Safe Harbor (swl 302)  Henriquez, Reinaldo 143 -12% 20 0 20 -4% 2,116 -6% 240 45 285 -10%	_								-	-	,		,		,		-	-
Pedicab/K.Saggers 5,102 -26% 240 270 510 -26% 58,840 -16% 2,880 3,422 6,302 -12% SUBTOTAL: \$689,516 -15% \$33,406 \$22,292 \$55,698 -15% \$8,892,626 -11% \$400,876 \$347,935 \$748,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$748,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$748,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$748,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$748,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9% \$8,892,626 -11% \$400,876 \$347,935 \$48,811 -9%									-	-			•				-	-
SUBTOTAL: \$\ \$\ \circ\$\									-	-	,						-	-
RETAIL SHOPS  Portco/The Wharf Store (formerly Coast Marine & li 20,915 Frank's Fisherman's Supply Hoppe, Arthur Portco, Inc./ Safe Harbor (swl 302)  RETAIL SHOPS  Portco/The Wharf Store (formerly Coast Marine & li 20,915 H91,717 - 2% 11,541 1,743 13,285 - 2% 9.17 0.64 2,295,315 - 2% 138,496 37,116 175,613 1% 109.74 8.40 109.74 1			-, -						-	-	,	•	,		· · · · · · · · · · · · · · · · · · ·		-	-
Portco/The Wharf Store (formerly Coast Marine & II       20,915       191,717       -2%       11,541       1,743       13,285       -2%       9.17       0.64       2,295,315       -2%       138,496       37,116       175,613       1%       109.74       8.40         Frank's Fisherman's Supply       8,183       60,347       5%       4,614       1,421       6,035       5%       7.37       0.74       745,736       -5%       50,824       24,856       75,680       -4%       91.13       9.25         Hoppe, Arthur       10,413       316,282       -7%       14,330       13,345       27,675       -7%       30.37       2.66       3,758,353       7%       171,794       158,433       330,227       7%       360.93       31.71         Portco, Inc./ Safe Harbor (swl 302)       85,437       -18%       11,342       0       11,342       0%       -       -       1,093,758       -4%       136,102       6,153       142,255       4%       -       -	SUBTOTAL:		\$689,516	-15%	\$33,406	\$22,292	\$55,698	-15%	•	-	\$8,892,626	-11%	\$400,876	\$347,935	\$748,811	-9%	-	-
Portco/The Wharf Store (formerly Coast Marine & II       20,915       191,717       -2%       11,541       1,743       13,285       -2%       9.17       0.64       2,295,315       -2%       138,496       37,116       175,613       1%       109.74       8.40         Frank's Fisherman's Supply       8,183       60,347       5%       4,614       1,421       6,035       5%       7.37       0.74       745,736       -5%       50,824       24,856       75,680       -4%       91.13       9.25         Hoppe, Arthur       10,413       316,282       -7%       14,330       13,345       27,675       -7%       30.37       2.66       3,758,353       7%       171,794       158,433       330,227       7%       360.93       31.71         Portco, Inc./ Safe Harbor (swl 302)       85,437       -18%       11,342       0       11,342       0%       -       -       1,093,758       -4%       136,102       6,153       142,255       4%       -       -	RETAIL SHOPS																	
Hoppe, Arthur       10,413       316,282       -7%       14,330       13,345       27,675       -7%       30.37       2.66       3,758,353       7%       171,794       158,433       330,227       7%       360.93       31.71         Portco, Inc./ Safe Harbor (swl 302)       85,437       -18%       11,342       0       11,342       0%       -       -       1,093,758       -4%       136,102       6,153       142,255       4%       -       -		20,915	191,717	-2%	11,541	1,743	13,285	-2%	9.17	0.64	2,295,315	-2%	138,496	37,116	175,613	1%	109.74	8.40
Hoppe, Arthur       10,413       316,282       -7%       14,330       13,345       27,675       -7%       30.37       2.66       3,758,353       7%       171,794       158,433       330,227       7%       360.93       31.71         Portco, Inc./ Safe Harbor (swl 302)       85,437       -18%       11,342       0       11,342       0%       -       -       1,093,758       -4%       136,102       6,153       142,255       4%       -       -						*								,				
Portco, Inc./ Safe Harbor (swl 302) 85,437 -18% 11,342 0 11,342 0% 1,093,758 -4% 136,102 6,153 142,255 4%		,									•			,	,			
	11 /	-,							-								-	
	SUBTOTAL:		\$653,783	-6%	\$41,827	\$16,509	\$58,336	-3%	-	-	\$7,893,162	1%	\$497,216	\$226,558	\$723,774	3%		-

· (Continued on Next Page) ·

## **MONTHLY SALES & RENT REPORT**

			May 2019								<b>LAST ·12· MONTHS</b> (June '18 - May '19)								
	AREA	SALES	% Change	MINIMUM	Percentage Rent	TOTAL	0/ Channa	Sales	Rent	SALES	0/ Channa	MINIMUM	Percentage Rent	TOTAL	0/ Channa	Sales/	Rent/		
TENANT	(GLA)	SALES	% Change (Over Prior Yr)	Rent	(over Minimum)	RENT	- 3		er Sq.Ft.		% Change (Over Prior Yr.)	Rent	(over Minimum)	RENT	%Change (Over Prior Yr.)	Sales/ Sq.Ft.	Sq.Ft.		
	( - )		,	I	, ,	l							/ [						
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OTHER																			
National Liberty Ship Memorial	5,223	49,322	-37%	2,841	118	2,959	-37%	9.44	0.57	799,224	3%	34,092	15,453	49,545	2%	153.02	9.49		
S. F. Maritime Nat'l Park Assoc.	8,096	75,331	-5%	6,855	0	6,855	0%	9.30	0.85	1,028,247	-7%	82,262	4,553	86,815	-1%	127.01	10.72		
S. F. Museum and Historical Society	9,406	0	-100% (1)	4,399	0	4,399	4%	0.00	0.47	907,305	-8%	51,468	38,564	90,032	1%	96.46	9.57		
SUBTOTAL:		\$124,653	-44%	\$14,095	\$118	\$14,214	-10%	-	-	\$2,734,776	-4%	\$167,823	\$58,570	\$226,393	1%	-	-		
Pier 39		0	0% (12)	41,667	0	41,667	0%	-	-	36,963,814	-3%	500,000	3,243,505	3,743,505	-2%	-	-		
The Bay Institutes (formerly Aquarium of the Bay)		0	0% (12)	8,921	0	8,921	0%	-	-	9,947,148	-4%	107,050	290,834	397,884	-4%	-	-		
SUBTOTAL:		\$0	0%	\$50,588	\$0	\$50,588	0%	-	-	\$46,910,962	-3%	\$607,050	\$3,534,339	\$4,141,389	-2%	-	-		
TOTAL: FISHERMAN'S WHARF		\$8,981,977	-17%	\$367,693	\$367,265	\$734,959	-9%	-	-	\$170,054,068	-5%	\$4,404,381	\$8,585,971	\$12,990,352	-4%				
	•					•									•				
TOTAL PORT		\$17,040,332	-15%	\$1,497,546	\$989,761	\$2,487,307	-7%			\$280,163,498	-1%	\$16,291,010	\$18,088,069	\$34,379,080	1%				

			12 MONTH SU	MMARY							
		RAL & SOUTHERN		RTHERN		AN'S WHARF	- TOTAL PORT -				
CURRENT "YEAR" -> PRIOR "YEAR" -> CHANGE ->	Total Sales \$27,902,902 \$28,869,768 -3% (\$966,866)	Revenues To Port \$9,996,381 \$9,318,653 7% \$677,728	Total Sales \$82,206,528 \$76,882,213 7% \$5,324,315	Revenues To Port  \$11,392,347  \$11,084,555  3% \$307,792	Total Sales \$170,054,068 \$178,143,167 -5% (\$8,089,099)	Revenues To Port  \$12,990,352 \$13,520,741  -4% (\$530,389)	Total Sales \$280,163,498 \$283,895,147 -1% (\$3,731,649)	Revenues To Port \$34,379,080 \$33,923,949  1% \$455,131			

<sup>(12)</sup> Quarterly reporting on rent revenues.

#### **MONTHLY SALES & RENT REPORT**

			May		2019							LAST ·12· N	IONTHS	( June '18 -	May '19)		
					Percentage								Percentage				
TENIANIT	AREA	SALES	% Change	MINIMUM	Rent	TOTAL		Sales	Rent	SALES	% Change	MINIMUM	Rent	TOTAL	%Change	Sales/	Rent/
TENANT	(GLA)	OFNEDA	(Over Prior Yr)	Rent	(over Minimum)	RENT	(Over Prior Yr.)	er Sq.Ft.	per Sq.Ft.		(Over Prior Yr.)	Rent	(over Minimum)	RENT	(Over Prior Yr.)	Sq.Ft.	Sq.Ft.
RESTAURANTS · FULL SERVICE		CENTRAL	. & SOU	IHERN													
East Street Venture LLC		215,415	2%	11,505	3,574	15,079	2%	-	-	2,603,098	24%	135,309	48,242	183,551	19%	-	-
Ferry Plaza Limited Partnership	19,085	0	0% (	1) 18,572	0	18,572	0%	0.00	0.97	0	0%	222,860	0	222,860	0%	0.00	11.68
Golden Bear Restaurant /Mission Rock	7,924	283,742	-14%	18,935	927	19,862	-14%	35.81	2.51	3,479,861	-25%	227,223	35,863	263,086	-20%	439.15	33.20
Java House, LLC		18,816	0%	3,314	0	3,314	4%	-	-	212,437	15%	39,769	0	39,769	4%	-	-
369-399 Embarcadero, LLC(formerly JMA Waterfront Prop LLC	19,976	0	0% (2	2) 18,333	0	18,333	0%	0.00	0.92	1,864,581	1%	219,993	158,831	378,824	14%	93.34	18.96
The Ramp Restaurant		0	-100% (	1) 8,274	0	8,274	-44%	-	-	2,423,599	-19%	98,814	47,150	145,964	5%	-	-
Red's Java House	772	76,677	13%	1,714	3,654	5,367	13%	99.32	6.95	829,442	17%	20,445	37,619	58,063	17%	1074.41	75.21
Sitting By, Inc. dba Hidive	1,937	179,449	-4%	6,889	5,672	12,561	-4%	92.64	6.48	2,122,059	-3%	80,858	67,681	148,539	-3%	1095.54	76.69
SUBTOTAL:		\$774,099	-32%	\$87,537	\$13,826	\$101,363	-8%	-	-	\$13,535,076	-8%	\$1,045,272	\$395,385	\$1,440,657	2%	-	-
PARKING																	
Seawall Lot 337 Assc.(CBBP) - Lot A	619,317	0	-100% (	306,000	0	306,000	-28%	0.00	0.49	4,520,280	-17% (3a)	2,575,589	1,513,342	4,088,931	0%	7.30	6.60
Seawall Lot 337 Assc.(CBBP) - Lot A- Spol Ev	ent	0	0% (	3) 0	0	0	0%	-	-	62,379	254% (3a)	0	0	0	0%	-	-
Imperial Parking Inc. (Pier 26)		15,690	32%	0	10,355	10,355	32%	-	-	166,202	14%	0	109,694	109,694	14%	-	-
Imperial Parking Inc. (Piers 30/32))		171,528	9% (4	4) 0	113,209	113,209	9%	-	-	1,818,238	15% (4)	0	1,179,361	1,179,361	13%	-	-
Imperial Parking Inc. (SWL #330)	101,471	118,888	-4%	46,773	31,694	78,466	-4%	1.17	0.77	1,274,365	9%	561,270	289,570	850,839	8%	12.56	8.39
Imperial Parking Inc. (901 Illinois-Pier 70 lot)		21,004	-77%	0	13,862	13,862	-77%	-	-	855,404	30%	0	564,566	564,566	30%	-	-
Imperial Parking Inc. (pier 48)- Parking		0	-100% (	55,417	0	55,417	0%	-	-	774,880	-22% (5a)	119,585	0	119,585	0%	-	-
Imperial Parking Inc. (p-48 Shed A & Valley)- Spcl	Event	0	0% (	5) 0	0	0	0%	-	-	0	0% (5a)	0	0	0	0%	-	-
Imperial Parking Inc. (p-48 Shed A/C &Valley)- Sp	cl Event	0	0% (	5) 0	0	0	0%	-	-	171,900	-29% (5a)	0	0	0	0%	-	-
Imperial Parking Inc. (401 Terry Francois/Pier 50)		9,240	21%	0	6,098	6,098	21%	-	-	93,405	6%	0	61,648	61,648	6%	-	-
SUBTOTAL:		\$336,350	-68%	\$408,189	\$175,218	\$583,407	-15%	-	-	\$9,737,053	-6%	\$3,256,443	\$3,718,181	\$6,974,624	7%	-	-
OTHER																	
St.Francis Marine: S.F. Boat Works		0	-100% (	1) 16,547	0	16,547	-44%	_	_	2,337,602	-3%	197,618	73,313	270,931	-2%	_	_
Bay Native		0	-100% (		0	8,033	0%	-	-	87,264	-41%	96,388	0	96,388	22%	-	_
Bike Hut Foundation		4,569	* (6	3) 440	17	457	*	-	-	55,222	* (6)	4,763	1,305	6,068	*	-	-
City Kayak		17,070	* (6	,	173	1,195	*	-	-	193,404	* (6)	12,263	4,401	16,664	*	-	-
Recology/Sustainable Crushing Ventures, LLC		0	0% (		0	91,395	3%	-	-	1,373,519	7%	1,092,011	0	1,092,011	6%	-	-
Spinnaker		53,616	* (6		0	9,253	*	-	-	583,763	* (6)	99,037	0	99,037	*		-
SUBTOTAL:		\$75,254	-71%	\$126,689	\$190	\$126,879	0%	-	-	\$4,630,773	21%	\$1,502,080	\$79,019	\$1,581,099	14%		
TOTAL: CENTRAL & SOUTHERN		\$1,185,703	-52%	\$622,415	\$189,235	\$811,650	-12%	-	-	\$27,902,902	-3%	\$5,803,795	\$4,192,586	\$9,996,381	7%	-	-

<sup>(1)</sup> May 2019 sales unavailable.

· (Continued on Next Page) ·

<sup>(2)</sup> Quarterly reporting on rent revenues.

<sup>(3)</sup> Lease L-14980 was replaced by new lease L-16417 effective 8/15/2018. New lease covers Lot A (SWL337) only ,and the reporting frequency has been switched to a quarterly schedule.

<sup>(3</sup>a) Percentage rent structure under Lease L-16417 is different from L-14980, the "Last 12 months" columns are kept for historical data reference rather than comparison. Subject to revision.

<sup>(4)</sup> Both sales and overage rent from Oct 2018 to April 2019 are pending for revision.

<sup>(5)</sup> Pier 48 portion of Lease L-13441 was replaced by new lease L-16410 effective 8/15/2018. New lease covers Pier 48 shed A, Valley and Shed C. Sales for Pier 48 will be reported independently and frequency has been switched to a quarterly schedule.

<sup>(5</sup>a) Percentage rent structure under Lease L-16410 is different from L-13441, the "Last 12 months" columns are kept for historical data reference rather than comparison. Subject to revision.

<sup>(6)</sup> Insufficient historical data for comparison.

<sup>(7)</sup> Quarterly reporting with special covered period.

## **MONTHLY SALES & RENT REPORT**

		Мау			2019							LAST ·12· MONTHS		( June '18 -			
	AREA	SALES	% Change	MINIMUM	Percentage Rent	TOTAL	% Change	Sales	Rent	SALES	% Change	MINIMUM	Percentage Rent	TOTAL	%Change	Sales/	Rent/
TENANT	(GLA)		(Over Prior Yr)	Rent	(over Minimum)	RENT	(Over Prior Yr.)	per Sq.Ft.	per Sq.Ft.		(Over Prior Yr.)	Rent	(over Minimum)	RENT	(Over Prior Yr.)	Sq.Ft.	Sq.Ft.
RESTAURANTS · FULL SERVICE		Northern															
Blue Jeans Equities / Fog City Diner	7,627	249,972	4%	11,107	5,766	16,873	4%	32.77	2.21	3,095,579	3%	129,586	79,374	208,960	3%	405.87	27.40
Pier 23 Cafe	4,835	461,463	-1%	21,944	10,359	32,302	-1%	95.44	6.68	5,046,423	2%	263,325	100,230	363,554	2%	1043.73	75.19
Queen's Louisiana Po-Boy Café, LLC		128,149	13%	5,146	3,824	8,970	13%	-	-	1,266,574	* (8)	60,940	28,283	89,223	*	-	-
Waterfront Restaurant	11,894	550,451	7%	13,185	19,842	33,027	7%	46.28	2.78	6,312,316	6%	158,221	217,124	375,345	5%	530.71	31.56
SUBTOTAL:		\$1,390,034	4%	\$51,382	\$39,791	\$91,173	4%	-	-	\$15,720,891	9%	\$612,071	\$425,011	\$1,037,083	8%		-
PARKING																	
Central Parking (SWL #314)	29,917	151,456	4% (9)	53,841	0	53,841	0%	5.06	1.80	1,612,962	7%	646,093	0	646,093	0%	53.91	21.60
Central Parking (Triangle lot)		181,567	-5% (9)	123,747	42,207	165,954	-1%	-	-	2,324,547	-4%	1,484,963	502,623	1,987,586	1%	-	-
Central Parking (Pier 45-Shed A)		16,922	-2%	0	11,168	11,168	-2%	-	-	187,409	-58%	0	123,689	123,689	-58%	-	-
Central Parking (Pier 45-Shed C & Valley)		663	-86%	0	438	438	-86%	-	-	40,994	-51%	0	27,056	27,056	-51%	-	-
Central Parking (SWL 321)		97,368	12%	75,555	0	75,555	3%	-	-	1,089,172	1%	906,660	0	906,660	3%	-	-
Central Parking (SWL 323/324)		108,991	-6%	80,730	0	80,730	3%	-	-	1,146,982	4%	968,760	0	968,760	3%	-	-
Central Parking (Swl 322-i)	37,812	0	-100% (1)	0	0	0	-100%	0.00	0.00	601,079	-11%	0	396,712	396,712	-11%	15.90	10.49
Central Parking (Pier 19.5)		22,537	-29%	0	14,875	14,875	-29%	-	-	297,316	-25%	0	196,229	196,229	-25%	-	-
Central Parking (Pier 29.5)		49,187	40%	0	32,463	32,463	40%	-	-	426,406	1%	0	281,427	281,427	1%	-	-
SUBTOTAL:		\$628,691	-8%	\$333,873	\$101,151	\$435,024	-7%	-	-	\$7,726,867	-5%	\$4,006,476	\$1,527,736	\$5,534,212	-4%	-	-
EXCURSIONS/TRANSPORTATION																	
Hornblower Yachts, Inc. (Pier 31 1/2)		3,267,400	13%	31,668	213,387	245,055	13%	-	-	33,244,803	12% (10)	380,019	2,113,342	2,493,361	16%	-	-
Hornblower Yachts, Inc. (Pier 3)		1,250,157	-13%	18,908	69,948	88,856	-12%	-	-	16,423,121	1%	226,900	932,541	1,159,441	0%	-	-
SUBTOTAL:		\$4,517,558	5%	\$50,576	\$283,335	\$333,911	5%	-	-	\$49,667,925	8%	\$606,919	\$3,045,883	\$3,652,802	11%	-	-
OTHER																	
Ferry Boat Santa Rosa Partners		40,000	0%	5,645	0	5,645	4%	-	-	480,000	0%	66,560	0	66,560	4%	-	-
S. F. Pier 33, LLC	4,300	296,369	-8%	12,732	8,983	21,716	-7%	68.92	5.05	3,189,366	-6%	152,057	81,920	233,978	-4%	741.71	54.41
SF Piers Owner (formerly S. F. Waterfront Partners, In	c.)	0	0% (11)	53,229	0	53,229	0%	-	-	5,421,479	19%	638,751	228,961	867,712		-	-
SUBTOTAL:		\$336,369	-7%	\$71,607	\$8,983	\$80,590	-2%	-	-	\$9,090,845	8%	\$857,369	\$310,881	\$1,168,250	12%		-
TOTAL: NORTHERN		\$6,872,652	3%	\$507,437	\$433,261	\$940,698	-1%	-	-	\$82,206,528	7%	\$6,082,835	\$5,309,512	\$11,392,347	3%	-	-

<sup>(8)</sup> Business operation began Oct 2017, insufficient historical data for comparison

<sup>(9)</sup> SWL 314 & Triangle lot's sales are consolidated for calculation, combined percentage rent is reported under Triangle lot.

<sup>(10)</sup> Data is preliminary, pending for revision.

<sup>(11)</sup> Quarterly reporting on rent revenues. Percentage rent is off-set by rent credit as per sect. 2.5 of the lease.