



Port of San Francisco

Professional Services Contracting Opportunities

(Please introduce yourself in the chat!)

Overview of Today's Presentation

- Overview of the diversity of Port opportunities
- What kind of professional services work happens at the Port?
- What contracts are coming down the line?
- Where should I look for opportunities along the waterfront?

Our Mission

The Port of San Francisco manages the waterfront as the gateway to a world-class city, and advances environmentally and financially sustainable maritime, recreational and economic opportunities to serve the City, Bay Area region, and California

Our Vision

Deliver vibrant and diverse waterfront experiences that enrich the City and San Francisco Bay



Hi! Tell us a little about yourself...

Who here has been on a Port Contract?

Please Type Your Answer in the Chat:

YES, as a Prime/JV Partner

YES, as a Subconsultant

YES, as both a Prime/JV partner and Subconsultant

Not yet!

**NORTHEAST
WATERFRONT:**
Pier 35 to Pier 14

**SOUTH
BEACH:**
Rincon Park to
The Ballpark

MISSION BAY:
China Basin to
Mariposa Street

**SOUTHERN
WATERFRONT:**
Crane Cove Park to
India Basin

**FISHERMAN'S
WHARF:**
Aquatic
Park to
Pier 39



A WORKING MARITIME PORT

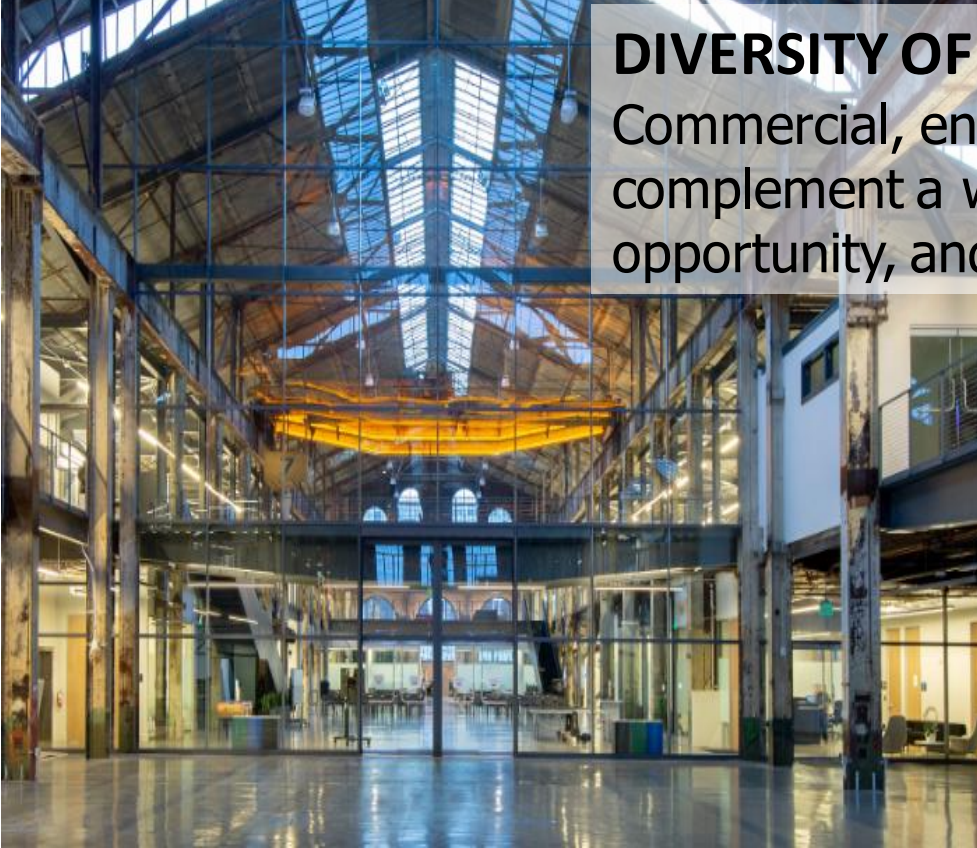
Preserve the Port's diverse maritime portfolio for the needs of cargo shipping, cruise shipping, ferry and excursion boats, water taxis, fishing industry, ship repair, recreational boating and water-dependent activities





DIVERSITY OF ACTIVITIES

Commercial, entertainment, civic activities & parks that complement a working waterfront, providing economic opportunity, and waterfront destinations for all



WATERFRONT PARKS & OPEN SPACE

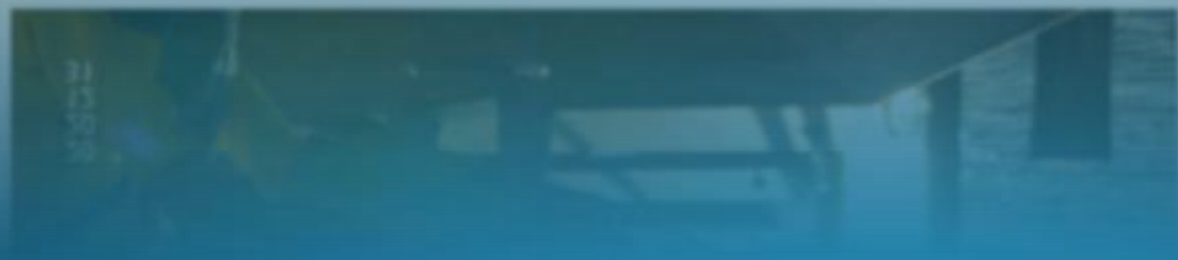
Complete, enhance, and enliven the network of parks, public access, and natural areas along the San Francisco waterfront and Bay shoreline for everyone to use and enjoy





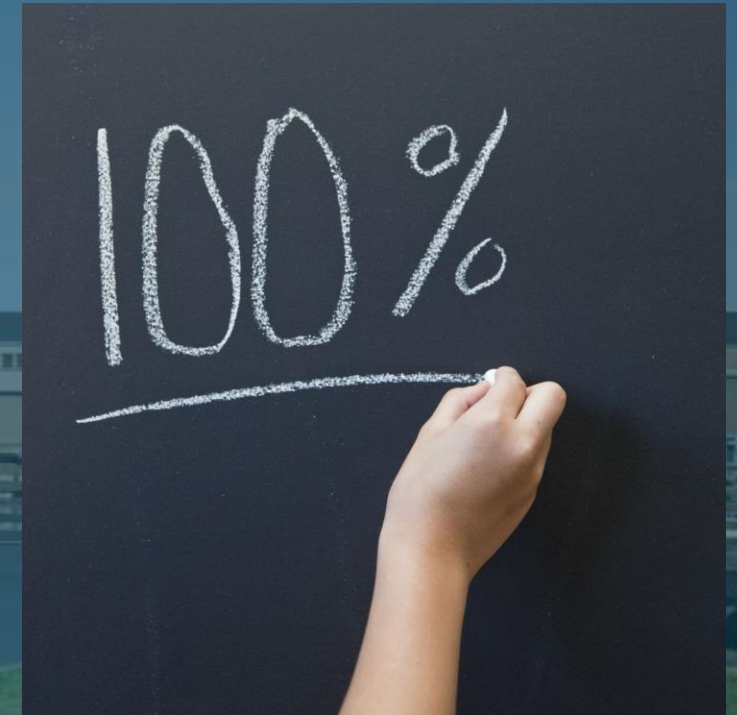
RACIAL EQUITY ACTION PLAN

20
20
12
31



Which of the following disciplines are needed on Port Contracts:

- Multi-Discipline Engineering
- Planning
- Environmental Analysis
- Hazardous Waste Hauling
- Over-Water Hazardous Waste Clean-up
- Public Relations, Advertising, and Marketing
- Pier work
- Technical Services
- Marketing and Advertising
- Marine Salvage
- Real Estate
- Arbitrage Analysis
- Stakeholder Engagement
- Grant Writing
- Real Estate
- Directional Signs Design
- Various IT Services
- Construction Management
- Geotechnical Engineering
- Hazardous Material Identification, Testing, Abatement



What is the role of contracts?: *The Port is like a mini-city*

SUPPORT THE DIVISION:

- Engineering
- Real Estate
- Environmental
- Planning
- Emergency Response
- Maritime
- IT
- Finance
- Resilience
- Communications

SERVICES CITY WORKERS DO NOT PROVIDE:

- Highly Specialized
- Inconsistent need for work
- Third Party review is required
- Require Equipment the City is unlikely to keep/maintain

Can you think of some examples?

What's coming up soon?

The Port anticipates advertising the following:

Add \$ and last version fi unknown

- As-Needed Engineering Services
- As-Needed Planning and Environmental Services
- As-Needed Real Estate and Economic Services
- As-Needed Hazardous Materials Abatement Services

The Port anticipates awarding multiple contracts for each of the above listed service areas.

Where do I find out about opportunities?

- Opt-into the List *and* Opt-In to stay
 - Opt-in Form: Gets you on the outreach list for an initial email
 - Reply to receive all the updates: The Port sends notifications through the pre-proposal, only those that opt-in will continue to receive notifications
- Come to pre-proposals and outreach events
- Supplier Portal: Private Development and Formal Contracts
- SF Port Website:
 - Private Development: phases and structures
 - Formal Contracts summaries and links

Supplier Portal versus Port Website: What's the difference?

Add Supplier Portal

https://sfcitypartner.sfgov.org/pages/Events-BS3/event-search.aspx

View Opportunities View Partner Requests Help Log In/Register

View Events and Place Bids

Department: Non-City Departments (Public) Event Name (case-sensitive): # Event ID: Event Status: [v]

Advanced Search

EVENTS Sort By: [v]

| | | |
|--|--|---|
| | EXT PUC Construction & Prof Services Format : Sell Type : RFx | Event ID: SFGOV-0000002191 Due 12/31/2099 12:00 PM PST |
| | EXT AIR Construction & Professional Services Format : Buy Type : RFx | Event ID: SFGOV-0000004552 Due 12/31/2099 12:00 PM PST |
| | EXT ADM RED Fire - Special Services Admin 6.65 Format : Sell Type : RFx | Event ID: SFGOV-0000004214 Due 07/01/2030 04:00 PM PDT |

Supplier Portal:


- Construction and Professional Services Solicitations
 - EXT PRT | Professional Service Name
 - PRT | Professional Service Name
- General Services Solicitations
 - OCA PRT | Professional Service Name
- Private Development Solicitations

Find Private Development Information:



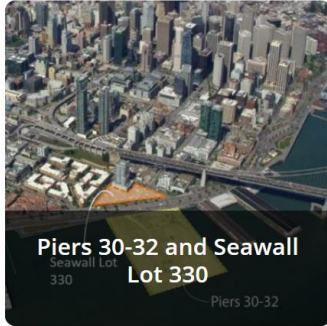
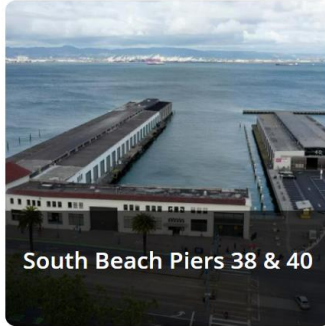

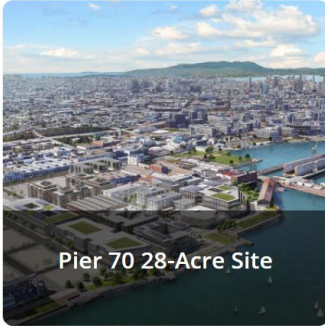
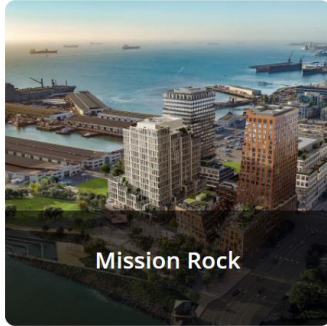

<https://sfport.com/projects-programs>

The screenshot shows the San Francisco Port website's 'Projects & Programs' page. The browser address bar displays 'https://sfport.com/projects-programs'. The website header includes the San Francisco Port logo, social media icons, a search bar, and a language selector. The main navigation menu features links for 'VISIT', 'PROJECTS & PROGRAMS' (highlighted with a yellow circle), 'MARITIME', 'BUSINESS', 'LEASING', 'MEETINGS', and 'ABOUT'. Below the navigation, the section 'Projects In Development' is titled. It contains eight project cards arranged in a 2x4 grid. Each card features a photograph of the project and its name. The projects are: Ferry Plaza East Building (placeholder image), Mission Bay Ferry Landing, Piers 30-32 and Seawall Lot 330, South Beach Piers 38 & 40, Pier 70 - Parcel K North, Pier 70 28-Acre Site, Mission Rock, and Teatro ZinZanni.

→ ↻ 🔒 <https://sfport.com/projects-programs> 🔍 ⭐ 📄 👤

 [VISIT](#) **PROJECTS & PROGRAMS** [MARITIME](#) [BUSINESS](#) [LEASING](#) [MEETINGS](#) [ABOUT](#) 🔍 SEARCH SELECT LANGUAGE ▼

Projects In Development

- 
Ferry Plaza East Building
- 
Mission Bay Ferry Landing
- 
Piers 30-32 and Seawall Lot 330
- 
South Beach Piers 38 & 40
- 
Pier 70 - Parcel K North
- 
Pier 70 28-Acre Site
- 
Mission Rock
- 
Teatro ZinZanni

Find a specific project:

The screenshot shows the San Francisco Port website at the URL <https://sfport.com/projects-programs/mission-rock>. The page features a navigation bar with links for VISIT, PROJECTS & PROGRAMS, MARITIME, BUSINESS, LEASING, MEETINGS, and ABOUT. Below the navigation bar, there are filters for Project type: Commercial, Development/Leasing, Historic Rehabilitation, Open Space, and Residential. A grid of buttons provides links to various project resources: MISSION ROCK WEBSITE, PROJECT FACTSHEET, DESIGN CONTROLS, PRESENTATIONS AND DOCUMENTS, and SITE MAP. A yellow highlight is placed over the 'PRESENTATIONS AND DOCUMENTS' button. Below the grid, the 'Project Schedule' section is highlighted in yellow. It lists a timeline of events from 2007 to 2020, including the start of construction. A list of project features is provided, such as new parks, rental homes, and waterfront access. A sign-up link for updates is also present. At the bottom, the Project Manager's name and contact information are displayed.

Project type: ☒ Commercial ☒ Development/Leasing ☒ Historic Rehabilitation ☒ Open Space ☒ Residential

[MISSION ROCK WEBSITE](#) [PROJECT FACTSHEET](#) [DESIGN CONTROLS](#)

[PRESENTATIONS AND DOCUMENTS](#) [SITE MAP](#)

Project Schedule

2007 State Senate Bill 815 Amended | 2008 Request for Proposals | 2010 Exclusive Negotiation Agreement | 2013 Term Sheet | 2014 Proposition B Approved | 2015 Proposition D Approved | 2016 State Assembly Bill 2797 | 2018 Final EIR, Transaction Documents, Project Entitlements | 2018-19 Phase 1 Design & Permitting | **2020 Start Construction**

Mission Rock will be a new mixed-used neighborhood consisting of:

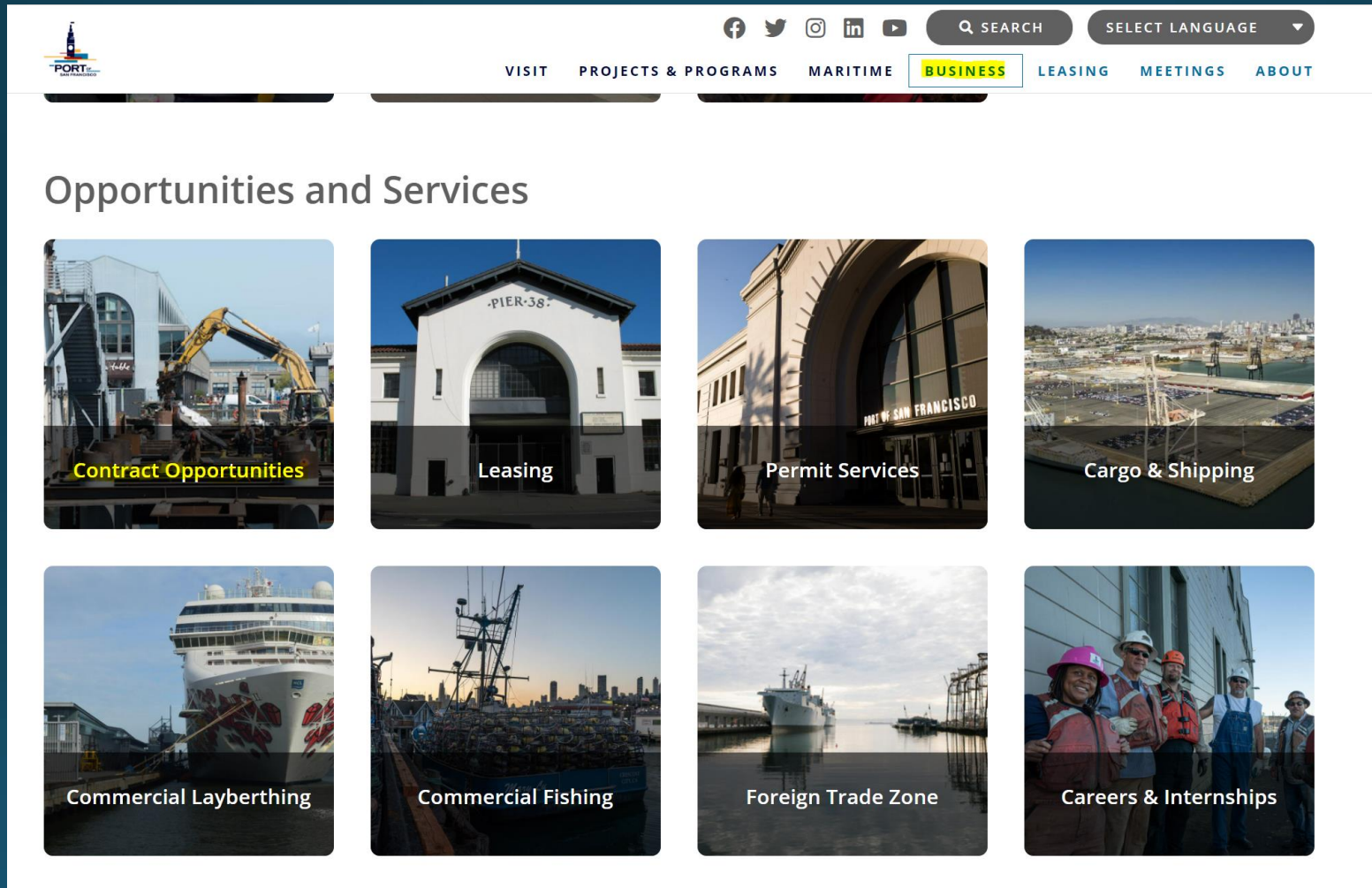
- 8 acres of new parks and open space
- Approx. 1,200 new rental homes, 40% affordable to low and middle income individuals and families
- Sea level rise resiliency and adaptation features
- Historic rehabilitation of Pier 48
- Job preservation and creation
- Public waterfront access improvements along Blue Greenway trail

[Sign up to receive updates from the Port's Southern Advisory Committee](#)

Project Manager, Phil Williamson, phil.williamson@sfport.com

Find Public Contract Opportunities:

<https://sfport.com/business/contract-opportunities>




The screenshot displays the Port of San Francisco website's 'BUSINESS' section. The header includes the Port of San Francisco logo, social media icons for Facebook, Twitter, Instagram, LinkedIn, and YouTube, a search bar, and a language selection dropdown. The main navigation menu features links for VISIT, PROJECTS & PROGRAMS, MARITIME, BUSINESS (highlighted), LEASING, MEETINGS, and ABOUT.

Opportunities and Services

- Contract Opportunities**: Image of a yellow excavator at a construction site.
- Leasing**: Image of a white building with 'PIER-38' signage.
- Permit Services**: Image of a large arched building entrance with 'PORT OF SAN FRANCISCO' signage.
- Cargo & Shipping**: Image of a large cargo ship docked at a pier.
- Commercial Layberthing**: Image of a large white cruise ship docked at a pier.
- Commercial Fishing**: Image of a fishing boat filled with fish at a dock.
- Foreign Trade Zone**: Image of a large white cargo ship docked at a pier.
- Careers & Internships**: Image of a group of people wearing hard hats and safety vests.

SF Port Website for link to Bid Documents or Supplier Portal:

https://sfport.com/business/contract-opportunities

 VISIT PROJECTS & PROGRAMS MARITIME BUSINESS LEASING MEETINGS ABOUT

FERRY SERVICE 61°F TIDE 0FT 5.0FT @ 11:12 PM

Contract Opportunities

Contract opportunities available through the Port are awarded to companies through a Request for Proposal (RFP) or competitive bid process. The Port looks forward to partnering with companies to provide our community with the very best in amenities and services.

[Download standardized forms for Construction Management.](#)


[Sign up for notifications about upcoming construction opportunities.](#)

Current Opportunities

| Opportunity | Bid open date | Bid due date |
|--|---------------|--------------|
| Contract No. 2841 Heron's Head Park Shoreline Resilience | 02/22/2022 | 03/22/2022 |

Past Opportunities

| Opportunity | Bid open date | Bid due date |
|--|---------------|--------------|
| As-Needed Technical Services for Pier 70 and Mission Rock Development Projects | 01/18/2022 | 02/22/2022 |

 VISIT PROJECTS & PROGRAMS MARITIME BUSINESS LEASING MEETINGS ABOUT

SEARCH SELECT LANGUAGE

As-Needed Technical Services for Pier 70 and Mission Rock Development Projects

Opportunity category [Professional Service Opportunity](#)

As-Needed Technical Services for Pier 70 and Mission Rock Development Projects.

The Port of San Francisco is seeking a consultant to provide As-Needed Technical Services for Pier 70 and Mission Rock Development projects. The scope of services includes engineering services and is in the RFP on pages 4-8. The Port will update the Supplier Portal posting with additional information, including addenda at <https://sfcitypartner.sfgov.org/pages/index.aspx> under event ID 0000006413.

Expected Term: Four (4) years with an option to extend for an additional one (1) year.

Expected Value: Not-to-exceed value of \$3,000,000

LBE subcontracting requirements: 20%

Key Dates:

Pre-Proposal Conference: January 25, 2022 at 1:00 pm

Zoom Meeting ID: 846 4429 1175

Passcode: 947595

How do I connect with the Port?

Join Opt-in Form

Scan QR Code →

Attend Office Hours – 3rd Wed 4p-5p

Advertisements

<https://sfcitypartner.sfgov.org>

<https://sfport.com/contracting-opportunities>

NEW! Email Professional Contracts Team:

proposals@sfport.com



Thank you!

Q&A

