

January 15, 2009



**Volume 1**  
**PHASE 2 DESIGN + DEVELOPMENT DOCUMENT**

**San Francisco Giants, Wilson Meany Sullivan,  
Kenwood Investments, The Cordish Company, Stockbridge Capital,  
Farallon Capital Management, L.L.C.**

in association with Perkins Will | BBB | Hargreaves Associates | Atelier Ten







15 January, 2009

**Kimberly Brandon, Commissioner**  
**Rodney Fong, Commissioner**  
**Michael Hardeman, Commissioner**  
**Ann Lazarus, Commissioner**  
**Stephanie Shakofsky, Commissioner**  
**Monique Moyer, Executive Director**

Port of San Francisco  
Pier 1, The Embarcadero  
San Francisco, CA 94111

**Re: SWL 337 & Pier 48**

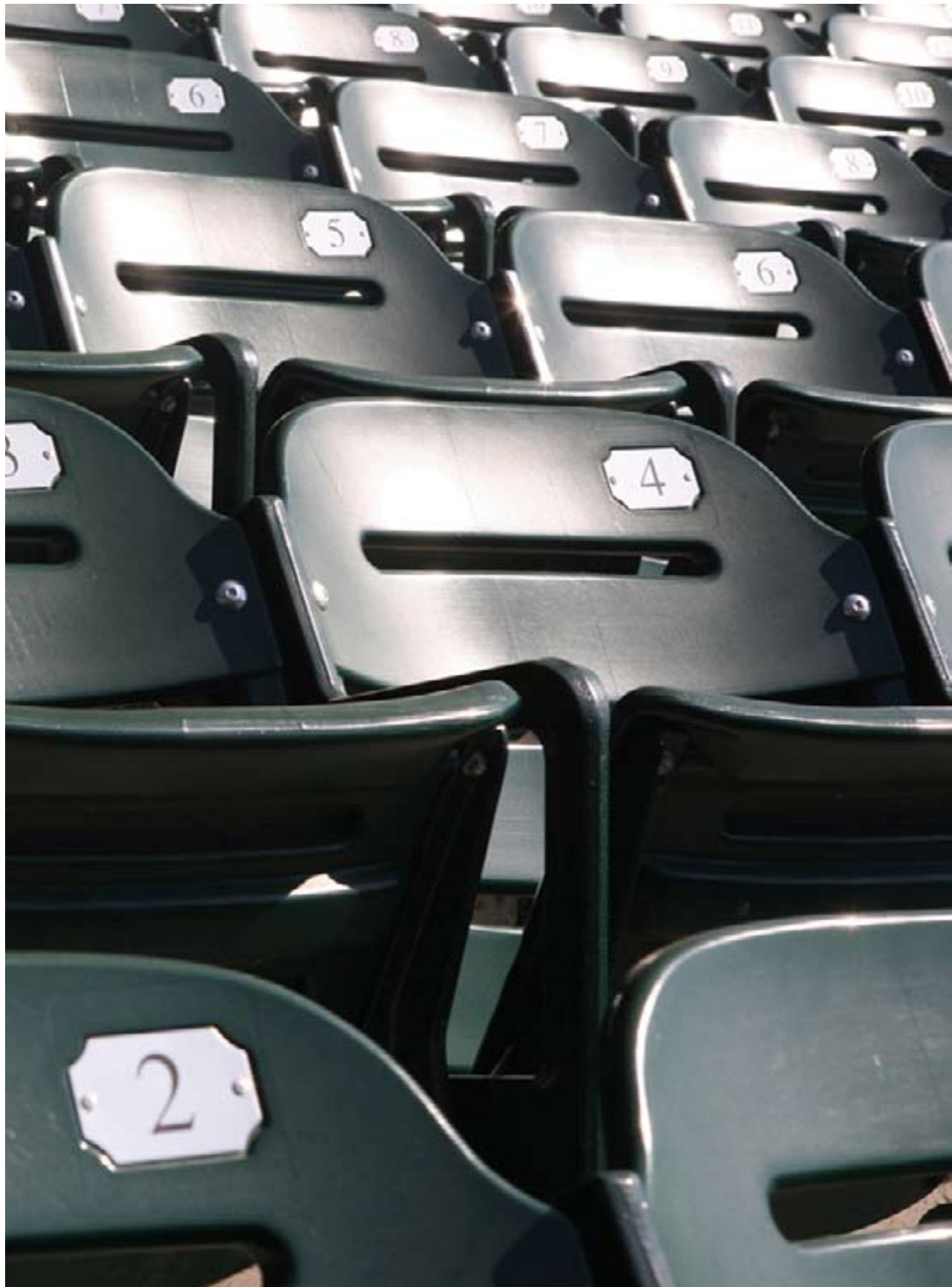
We are excited about the possibility of working collaboratively with the Port of San Francisco and the community to transform Seawall Lot 337 & Pier 48 into a vibrant mixed-use neighborhood. Our collective team has a long and successful history working effectively with the City and the Port on significant waterfront development projects. In partnership with you, we can deliver another successful project along the waterfront, adding meaningfully to the character, charm and appeal of one of the world's great cities, San Francisco.

The Giants successfully worked with the Port and a myriad of other local, regional and state agencies to develop AT&T Park, voted just last year as the best sports facility in the country. Farallon is one of the largest stakeholders in the area, actively engaged in the development of adjacent properties in Mission Bay, including waterfront parks and a substantial network of public infrastructure. Wilson Meany Sullivan presided over the renovation of the Ferry Building and the creation of one of the most compelling urban marketplaces in the nation. Wilson Meany Sullivan is working with the Port to establish the new waterfront home for one of the City's great institutions, the Exploratorium. Along with Wilson Meany Sullivan, Stockbridge Capital and Kenwood are leading participants in the redevelopment of portions of Treasure Island. Cordish has won multiple awards for its urban development projects throughout the country.

In the pages that follow, we begin to tell the story of the possibility that awaits. We hope that you decide to embark on this journey with us. We will be good, dedicated and conscientious partners. We hope to create a compelling legacy for future generations at Seawall Lot 337 & Pier 48 while generating substantial revenues for the Port's infrastructure, historic preservation and waterfront open space needs.

Sincerely,

San Francisco Giants, Wilson Meany Sullivan, Kenwood Investments,  
The Cordish Company, Stockbridge Capital, Farallon Capital Management, L.L.C.



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